

ROSS E. STATHAM

Capture Manager

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LinkedIn Recommendations

From His Most Recent Manager:

"I had the pleasure of working with Ross as our Capture Manager, where he consistently demonstrated exceptional leadership and relationship-building skills. His natural ability to connect with people, combined with his strategic approach to proposal management, made him an invaluable team member.

"Ross excelled at leading cross-functional teams, skillfully delegating responsibilities while ensuring everyone remained aligned with project goals. His deep familiarity with the RFP process and ability to navigate complex requirements under tight deadlines were particularly impressive. Even in high-pressure situations, Ross maintained his composure and kept his team focused and motivated.

"What truly set Ross apart was his personable nature and emotional intelligence. He could build rapport with stakeholders at all levels while maintaining professional standards and delivering results. I highly recommend Ross for any leadership role in capture management or proposal development."

Kimberly Kight, CTO, Phase V Consulting, Inc.

From Another Past Manager:

"Ross is simply as good as it gets. First of all, if he says he's going to do something, you can write it in stone- it will be done. Secondly, his ability to connect with people and understand their position is exemplary. Ross is the ultimate blend of integrity and talent."

Jim Anderson, Regional Manager, Brother International Corp

In Working With Federal Clients:

"I have known Ross for many years. Ross is an exceptional professional with an amazing talent for helping customers navigate difficult problems. There has never been a time where I can say that Ross ever took any short cuts. He is a cut above the rest and a true master at what he does."

Richard Fouke, CEO, Antietam Technologies Inc.

"I have worked with Ross and his team on numerous occasions over the past three years. His dedication to the effort and his/our client's success is beyond reproach. His innovative approach and ability to think outside the box is always a real benefit to every challenge."

John Moore, Chief Growth Officer, Graham Technologies Inc.

"Ross is the model servant leader; continuously uplifting his team, collaborators, and clients through empathy, focused attention, and sound advice. Ross provides critical analysis and keen insights for his clients, always functioning as a trusted advisor while focusing on empowering both strategic and tactical decision making to ensure client success."

Shane Liptak, Principal Engineer, Hawkstone Cyber LLC